



OCTANE DEALER SOLUTIONS APPLICATION

A processing fee of \$75.00 must accompany this application.

(Make Check Payable To: Octane Dealer Solutions.)

PLEASE ALLOW UP TO 10 BUSINESS DAYS FOR PROCESSING OF APPLICATION

Dealership Name: _____

NOTE:

1. State all prior names dealership has used within five years of this application.
2. If Dealership is a Corporation, LLC, or other registered entity, a copy of certificate with the Ohio Secretary of State showing exact legal name is required to accompany this application.

Dealership Location(s): _____

Lot phone number: _____

Lot Fax number: _____

Business Website Address: _____

Does Your Dealership Website Have Current Inventory Listings? Y or N

NOTE: Dealership must notify Octane Dealer Solutions of any change in location. Failure to provide notice of a change in location will be grounds for termination of floorplan privileges.

"X" Type of Business Entity: Corporation _____ Partnership _____ LLC _____ Proprietorship _____

Entity Federal Tax Identification #: _____ **Date Business Began:** _____

Desired credit limit \$ _____ **Total cars your lot can accommodate:** _____

Price range of cars purchased \$ _____ **When did you start buying at AAA?** _____

Please provide a brief history and description of your dealership and automotive experience: _____

Personal Information-Owner/Guarantor # 1:

Owner Name _____
First Name Middle Initial Last Name

Social Security Number _____ Birthdate _____

Home Address _____

City _____ State _____ Zip _____

Circle – Own or Rent - Residence

Other real estate owned _____

Home Phone Number: (____) _____ - _____

PLEASE ATTACH A COPY OF YOUR CURRENT

Cell Phone Number: (____) _____ - _____

VALID OHIO DRIVERS LICENSE

Business E-Mail Address: _____

Consent to obtain credit and financial records:

By signing this application for floorplan privileges with Akron Auto Auction, Inc. dba Octane Dealer Solutions ("ODS") you are authorizing ODS to obtain a credit report to determine your creditworthiness, credit standing, credit capacity, character, general reputation, personal characteristics and mode of living. Your signature below hereby authorizes ODS to inquire about, investigate and obtain copies of any records which relate to your creditworthiness from your bank, references and former employers. Your signature hereby authorize ODS to obtain and use said credit report and contact your financial institution and references for a rating on your account with respect to the dealership identified in this application as well as its principals individually for determining whether to grant floor plan privileges and hereby release ODS, all affiliated persons and entities, as well as any person or institution that provides ODS with any lawful information about you, from any and all liability whatsoever resulting from any such lawful inquiry, investigation or communication.

Signature-Owner/Guarantor #1

Date

Personal Information-Owner/Guarantor # 2:

Owner Name _____
First Name Middle Initial Last Name

Social Security Number _____ Birthdate _____

Home Address _____

City _____ State _____ Zip _____

Circle – Own or Rent - Residence

Other real estate owned _____

Home Phone Number: (____) _____ - _____

PLEASE ATTACH A COPY OF YOUR CURRENT

Cell Phone Number: (____) _____ - _____

VALID OHIO DRIVERS LICENSE

Business E-Mail Address: _____

Consent to obtain credit and financial records:

By signing this application for floorplan privileges with Akron Auto Auction, Inc. dba Octane Dealer Solutions ("ODS") you are authorizing ODS to obtain a credit report to determine your creditworthiness, credit standing, credit capacity, character, general reputation, personal characteristics and mode of living. Your signature below hereby authorizes ODS to inquire about, investigate and obtain copies of any records which relate to your creditworthiness from your bank, references and former employers. Your signature hereby authorize ODS to obtain and use said credit report and contact your financial institution and references for a rating on your account with respect to the dealership identified in this application as well as its principals individually for determining whether to grant floor plan privileges and hereby release ODS, all affiliated persons and entities, as well as any person or institution that provides ODS with any lawful information about you, from any and all liability whatsoever resulting from any such lawful inquiry, investigation or communication.

Signature-Owner/Guarantor #2

Date

EXHIBIT A

AKRON AUTO AUCTION, INC. dba OCTANE DEALER SOLUTIONS AUTHORIZATION AGREEMENT FOR ELECTRONIC FUND TRANSFER (ACH)

This agreement is for authorization of electronic fund transfer among Akron Auto Auction Inc. dba Octane Dealer Solutions, hereinafter called ODS, and _____ (“Dealer”)

Located at _____ City _____, State _____ Zip _____.

I ELECT to have electronic fund transfer (ACH) for payment to ODS from Dealer’s bank account pursuant to the terms listed below.

Dealer hereby authorizes ODS to initiate ACH credit entries for the Inventory and/or services provided by ODS and to initiate, if necessary, debit entries and adjustments for any credit entries made in error (i.e., funded to incorrect Dealer) to the account indicated below and the depository bank (herein called “Bank”) named below to credit and/or debit the same to such account. This agreement is an additional method of payment of the Dealer, as well as cash or check. Any existing and future contract agreements, payment terms and conditions, among the Dealer and ODS will remain in effect pursuant to the Note and Security Agreement between ODS and Dealer.

I also agree to verify the transit number and the account number with the Dealer’s bank. I accept full responsibility for the Dealer, if the below numbers are incorrect.

Bank Name _____

Bank Telephone No. _____

Provide one account only:

☐ Checking Acct # _____ ☐ Savings Acct # _____

Please provide email for remittance advice: _____

(Payment details will be emailed to this address including check number, check date, invoice number, invoice date, discount taken and amount paid. No paper remittance advice will be mailed.)

This authority is to remain in full force and effective until ODS has received written notification from the Dealer’s officer of its termination in such time and in such manner to afford ODS and bank a reasonable opportunity to act on it.

Dealer’s Authorized Signatory:

Printed Name

Title

Signature

Date

Contact Person

Telephone Number

This form must be returned to ODS with a voided check showing the Dealer’s account number and bank transit number via email to support@octanedealersolutions.com.

BUSINESS Report Request Ordering Form



Phone: 800.324.3681

FAX Requests to: 1-800-324-4595

Client/Customer Account Number: 09AU11588 Name of Requestor: Joel C. Hamsher

Client/Customer Name: Akron Auto Auction, Inc. Phone/Fax Number: (330)773-8245 / (330)773-8292

Address: 2471 Ley Dr., Akron, OH 44319 E-Mail: joel@akronautoauction.com

Return Options: Fax _____ E-Mail X

(Please select either package product(s))

Business Report _____ **Business & Business Owner Report** _____ **Business Owner Report ONLY** _____

Business Summary _____ **Commercial Intelliscore** _____ **All Report (Business Report & Intelliscore)** X

(Please list ALL addresses associated with business)

PRINT ONLY:

Company Name: _____

Address: _____
CITY ST ZIP

PO Box Address: _____
CITY ST ZIP

Telephone Number: _____ Fed Tax ID: _____

Other Address: _____

FOR BUSINESS OWNER REPORT (PRINT ONLY):

Applicant Name: _____

DOB: _____ SSN: _____ - _____ - _____

Current Address: _____
CITY ST ZIP

I authorize Akron Auto Auction, Inc. to obtain a copy any/all consumer reports requested above.
(Name of Company)

X _____
Business Owner Signature Date

ORDER MAY BE DELAYED IF ACCOUNT NUMBER IS NOT ON REQUEST

Request for Taxpayer Identification Number and Certification

► Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the
requester. Do not
send to the IRS.

Print or type. See Specific Instructions on page 3.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.	
	2 Business name/disregarded entity name, if different from above	
	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► _____ Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) ► _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <small>(Applies to accounts maintained outside the U.S.)</small>
	5 Address (number, street, and apt. or suite no.) See instructions.	Requester's name and address (optional) AKRON AUTO AUCTION, INC. 2471 LEY DRIVE AKRON, OH 44319
	6 City, state, and ZIP code	
7 List account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number											
				-				-			
or											
Employer identification number											
				-							

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person ►

Date ►

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)
Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

Dealership Financial Information

Dealership Liability/Garage Insurance:

Insurance Provider: _____ Phone No. _____

Policy No.: _____ Fax No. _____

Insurance Agent: _____

Address: _____ City _____ State _____ Zip _____

Policy Expiration Date: _____ Insurance Coverage \$ _____

Provide Certificate of Insurance With Your Application

Dealership Business Checking Account:

Bank _____ Phone No. _____

Acct. No. _____ Fax No. _____

Address _____ City _____ State _____ Zip _____

Banker Name: _____

Date Account Opened: _____ Current Balance: \$ _____

Provide Latest Month Bank Account Statement With Your Application

Other Floorplan(s) Secured by Dealership:

Company _____ Phone No. _____

Contact _____

Address _____ City _____ State _____ Zip _____

What is your credit limit: \$ _____

Does the floorplan company have UCC filings? Y or N

If so, what does UCC cover? _____

Other Floorplan(s) Secured by Dealership:

Company _____ Phone No. _____

Contact _____

Address _____ City _____ State _____ Zip _____

What is your credit limit: \$ _____

Does the floorplan company have UCC filings? Y or N

If so, what does UCC cover? _____

Dealership References

Dealer Industry References:

If possible, provide at least one current Octane Dealer Solutions Floorplan customer as a reference.

Name _____

Address _____ City _____ State _____ Zip _____

Contact _____ Phone No. _____

Name _____

Address _____ City _____ State _____ Zip _____

Contact _____ Phone No. _____

Name _____

Address _____ City _____ State _____ Zip _____

Contact _____ Phone No. _____

**Please note that some or all of the above listed references may be contacted as part of the application review process.*

Verification and Acknowledgment:

The Undersigned represents warrants and certifies that the information the Undersigned provided in completing this application is accurate and that the Undersigned has the authority as the owner of the dealership to complete this application and shall be legally responsible for any false or misleading information contained herein or withheld from this application. The Undersigned further represents warrants and certifies that it is in compliance with Octane Dealer Solutions' dealer requirements.

Dealer Signature

Date

Dealer Printed Name

Octane Dealer Solutions Floorplan Procedures

By signing this document, you accept the following Floorplan Procedures of Octane Dealer Solutions and are responsible for conveying these procedures to all representatives of your dealership that will interact with Octane Dealer Solutions. You understand that all units put on Octane's Floorplan will incur an \$25 additional buy fee charge for title flip and the initial 30 Day Octane Floorplan Fee.

Upon Purchase of Vehicle at the Akron Auto Auction, Inc., You Must:

- ▶ Bring all "buy slips" to the Octane office on the day of the sale.
- ▶ The Floorplan office must be notified the day of the sale if you do NOT want to floorplan a vehicle. **If not notified the vehicles purchased will automatically be floorplanned and floorplan fees will be applied.**

After Thirty (30) Days From the Date of Purchase, You Must:

- ▶ Submit check for Floorplan fee for an additional 30 days.

60 Days From the Date of Purchase:

- ▶ If the vehicle is not paid in full...another check must be submitted to extend the unit for another 30 days.

90 Days From the Date of Purchase:

- ▶ All vehicles **MUST** be paid off within 90 days of the purchase date. **Any dealer who does NOT pay off a floorplan vehicle within 90 days could have their auction privileges suspended.**

Receiving Title(s):

- ▶ Titles will only be released upon receipt of a check in an amount that covers the purchase price, buy fee, and Floorplan fee. We must have your check in our possession before a title is released. **NO EXCEPTIONS!**

Floorplan Management/Dealer Portal:

1. You will have access to manage your floorplanned inventory through the website "Flooritsolutions.com". This website will present to you everything you have on Floorplan, any fees due and current balance.
2. It is your responsibility to stay within the credit limit preset for your dealership. Failure to stay within the limits may result in **suspension** or **termination** of Floorplan and/or Auction privileges.
3. **YOU ARE RESPONSIBLE FOR TAKING CARE OF ANY AMOUNT THAT IS DUE (FEES and 90 DAY UNITS) BY THE CLOSE OF THE EACH WEEK.**

Dealer Signature: _____

Date: _____

**OCTANE DEALER SOLUTIONS
FLOOR PLAN FEE SCHEDULE**

Amount of Advance for Unit	Monthly Floorplan Fee
0-495	45
500-995	55
1000-1995	65
2000-2995	75
3000-3995	85
4000-4995	95
5000-5995	105
6000-6995	115
7000-7995	120
8000-8995	135
9000-9995	165
10000-10995	180
11000-11995	195
12000-12995	210
13000-13995	225
14000-14995	240
15000-15995	255
16000-16995	270
17000-17995	285
18000-18995	300
19000-19995	315
20000-20995	330
21000-21995	345
22000-22995	360
23000-23995	375
24000-24995	390
25000-25995	405
26000-26995	420
27000-27995	435
28000-28995	450
29000-29995	465
After 30000	\$10 per \$1000

*First 30 Day Fee is included on the buy slip and due at vehicle Pay- Off
2nd 30 Day Fee is due on day 31 and gets unit on Floorplan to day 60
3rd 30 Day Fee is due on day 61 and gets units on Floorplan to day 90
Vehicle is required to be paid off on day 90*